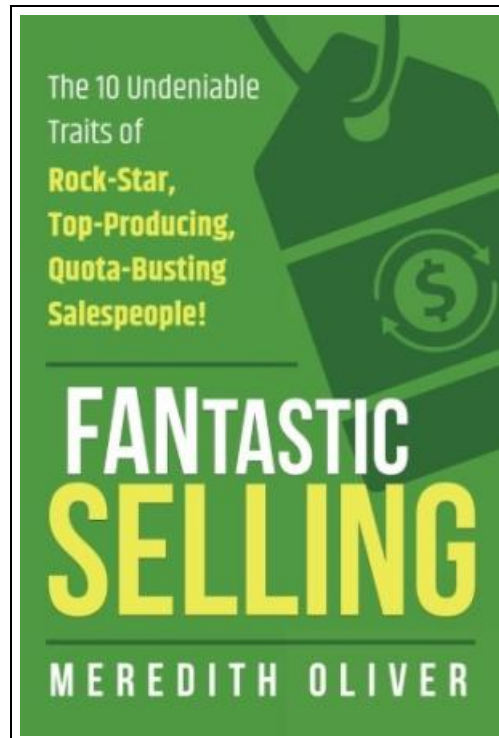


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Reviews



*Extensive information! Its this type of excellent study. I have read and i am sure that i will gonna go through yet again once more down the road. Once you begin to read the book, it is extremely difficult to leave it before concluding.
(Aliyah Mayer)*

FANTASTIC SELLING: THE 10 UNDENIABLE TRAITS OF ROCK-STAR, TOP-PRODUCING, QUOTA-BUSTING SALESPEOPLE (PAPERBACK)



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Meredith Communications, United States, 2016. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Would you like to update your sales skills and knowledge with cutting-edge, fresh ideas? Looking for solutions to help you blow past your sales goals and achieve new heights in your career? Are you a business owners who wants to learn how to use social selling, technology, and apps to build a blockbuster personal brand that results in more referrals and sales? It s Time For You To Become a Rock-Star, Top-Producing, Quota-Busting Salesperson! Extraordinary salespeople share a set of common traits and characteristics that enable them to reach new levels of success. In this game-changing book about the art and science of selling, Meredith Oliver reveals the 10 undeniable traits of rock-star salespeople. Using clear lessons and tips on how you can apply this information to your own experience, she teaches you how to develop the skills, behaviors, and attitudes to join the ranks of the truly successful salespeople. With compelling stories and a conversational style that makes everything easily relatable, you won t be able to put this book down. This book will show you how to: -Sell to the internet-empowered customer -Persuade buyers with engaging presentations -Master the art of social selling -Write engaging, memorable follow-up messages -Utilize technology and apps to be more productive - And so much more! Topics include: Sales, Marketing, Apps, Technology, Follow-Up, Social Media, Personal Branding, Relationship Building, Networking.

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